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Onepath Systems, LLC expands service offerings and Southeast presence by acquiring Confiance IP Solutions, Inc.

Atlanta, Georgia – March 7, 2012 – Onepath Systems LLC is pleased to announce the acquisition of Greensboro, NC-based Confiance IP Solutions, Inc. The acquisition brings together two established and respected names in the technology industry to expand their product offering and better serve their customers.

Confiance, a Silver-Certified Cisco Partner, Cisco Master Managed Services Partner and an EMC Velocity Affiliate Elite Partner, has provided world-class consulting services that help their customers incorporate advanced technologies into their core business for five years. Their work has not gone unnoticed by the industry either. Confiance was recognized as the 2010 Cisco U.S. and Canada South Region Services Partner of the Year, the 2010 Cisco Carolinas Select Enterprise Partner of the Year and a winner of the 2011 *Triad Business Journal's* Fast 50 Award as one of the fastest growing companies in the area. The merger with Onepath Systems will allow them to reach a broader audience with all their products and services, including their popular and unique network and system infrastructure monitoring service, Guardian.

“The Confiance team is excited about becoming part of the Onepath family and expanding our geographic presence in the Southeast, as well as adding Onepath’s intelligent building technology solutions and services capabilities,” says Mike Cotrone, CEO of Confiance. “Onepath shares our strong customer-focused philosophy and we believe that the combined organization will only enhance that focus as we provide our customers with a broader range of solutions and services.”

Created by a team of respected professionals with over 100 years of combined experience, Onepath Systems is an established leader in the southeastern U.S. building technology industry. Always remaining on the cutting edge of the latest technology, their services and products include consulting, design, implementation and maintenance of audio-visual, IT, fire & life safety, security,



structured cabling, access control and distributed antenna systems for Fortune 500 companies, academic institutions and state and local government agencies. Onepath Systems was honored as #2 on the 2011 Georgia Fast 40 in the Small-Middle Market category as well as #12 on the Atlanta Journal-Constitution's Top Workplaces for 2011. Ultimately, Onepath credits its success to having the right people on board, and Confiance is a perfect fit for their culture, service offering and expansion plans.

"We are pleased to have the fantastic team at Confiance on board at Onepath. This partnership enhances our Cisco capabilities, while adding EMC solutions and valuable managed services offerings through Confiance's proprietary Guardian managed services. Now, with nearly 200 employees, along with our resources in north Florida and Alabama, we have a very strong footprint in the southeastern U.S. and can reach even more customers with our expanded offerings," said Chad Merrill, vice president.

Based in Atlanta, Georgia, Onepath Systems LLC is one of the leading providers of building technology solutions in the southeast where they have assisted their clients in integrating the best and most cost effective solutions for their building systems needs. As building systems evolve, so does Onepath. Their strength is their client-dedicated team that provides unsurpassed quality, products, results and solution. To learn more about them, visit www.onepathsystems.com.

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