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Project Leadership Associates Acquires Vital Networks

Chicago, IL – August 21, 2012 - Project Leadership Associates (PLA), a leading national provider of business and technology consulting services, today announced it has acquired Vital Networks, a provider of managed services and outsourced IT solutions with offices in Sacramento, San Francisco, Boston and Seattle. All of Vital Networks' employees will continue in their current role at Project Leadership Associates.

The Vital Networks acquisition, terms of which were not disclosed, will build upon PLA's current solution offerings and allow Vital Networks to extend the reach of solutions and services it can offer its customers. As a result, customers will be able to count on a single source for a broad set of services ranging from Systems Integration (Enterprise Windows Services, Unified Communications, Virtualization, Infrastructure & Storage), Managed Services, Management Consulting, Software Development, Business Intelligence and Litigation Solutions, all while delivering exceptional value and support. This diversification has enabled PLA's impressive growth, while growing revenue and earnings during 13 of the last 14 years.

"We are excited to welcome Vital Networks to the PLA family. Vital Networks is a natural fit because they offer a variety of technology consulting services and they are heavily focused on building strategic client and vendor relationships, much like PLA. As a national professional services corporation, PLA has clients all across the country and our team has worked on a number of multi-million dollar projects outside of our core offices. We recently opened a new office in Detroit and now Vital Networks will help us broaden our reach and grow our operations on the east and west coasts," said Daniel Porcaro, PLA's President and CEO.

According to Doug Heestand, President and Founder of Vital Networks, "we couldn't be more thrilled to be joining PLA. We have been introduced to many potential business partners over the years but no company ever came close to matching our passion for taking care of our customers and our people. PLA is a perfect match in this regard. They are truly customer-focused and you can tell by meeting their team they attract and retain the most-talented, well-rounded professionals in our industry. We look forward to helping PLA establish a nation-wide presence!"

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About Project Leadership Associates, Inc.

Project Leadership Associates (PLA) is a business and technology consulting firm that empowers small, mid-market and enterprise organizations with services across four core solution groups: 1.) Strategy & Execution, 2.) Business Operations, 3.) Applications, and 4.) Infrastructure. PLA has been consistently ranked among Inc. Magazine's Inc. 5000 list of the fastest growing companies in America, Crain's Chicago Businesses' Fast 50 and Everything Channel's CRN Fast Growth 100 List as an annual recognition of growth, performance, and profitability since its founding in 1998. PLA is headquartered in Chicago with offices in Detroit, Houston and New Orleans and now with offices in Sacramento, San Francisco, Boston and Seattle. Project Leadership is uniquely poised to offer a broad array of solutions that work collaboratively with clients to help them realize substantial results. For more information, please visit www.projectleadership.net.

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