



Event Connection

CEO Roundtable with Nitin Khanna: Selling for Those Afraid to Sell



How do you successfully start and manage your own sales, even if you've never done it before?

In the final OEN CEO Roundtable of 2012, Nitin Khanna is going to talk about some of the most critical decisions for any start-up CEO; being a "sales" person even when you don't think you are and also the transition of responsibility from the founding team to a hired sales staff. Especially helpful for enterprise/B2B sales

companies.

OEN CEO Roundtable Chair: Nitin Khanna, CEO, MergerTech

To register, contact Kirsten Ringen at 503-222-2270 or kirstenr@oen.org. Limited space available and is open to CEOs or Presidents of currently operating companies that have employees. Sack lunches will be served.

For more information on this event, [CLICK HERE](#)

Cost: OEN Member:\$46, Non-Member: \$80

Location: First Citizens Bank, 309 SW 6th Ave. Ste. 100 Conference Room, Portland, OR

Date/Time: Thursday, December 13, 2012 from 11:30AM - 1:00PM (Lunch will be provided)

Sponsor: [Davis Wright Tremaine](#)



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