

## Logicalis Acquires Network Infrastructure Corporation (NIC)

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*Strategic Acquisition Strengthens Southwest Presence; Expands Networking and Services Capabilities*

**Farmington Hills, MI, December 2, 2010** – Logicalis, the international IT and Communications solutions integrator, has acquired Network Infrastructure Corporation (NIC), a Phoenix, Arizona-based Cisco Gold Partner. NIC provides network consulting and IT services to the K-12 education, state and local government, gaming and hospitality markets across the Southwest United States.

This acquisition significantly builds Logicalis' presence in the Southwest expanding its networking and services business. It will also provide NIC clients with access to Logicalis' outsourced services, cloud computing and data center management solutions. NIC's proven model for delivering wireless, security, and video services will provide a platform for Logicalis to expand on those capabilities on a national level.

NIC was established in 1994 to support the technology requirements of the education vertical, offering key technologies for schools including networks, Video-On-Demand, Inter-campus wireless connectivity and physical security. Since its founding the company has grown to annualized revenues of approximately \$20 million.

"Logicalis is continually investing in technology and talent to deliver innovation, service and support to our enterprise customers. This acquisition also enables us to expand our footprint in the Southwest," said Terry Flood, president of Logicalis. "NIC's management, sales, technical and support staff add strong capabilities in strategic business sectors. We are pleased to welcome them to the Logicalis team."

"The NIC team looks forward to the expanded opportunities made available by joining Logicalis," said Patrick Sobel, President and CEO of Network Infrastructure Corporation. "Under the Logicalis brand, our existing customers will benefit from Logicalis' deep experience and capabilities in outsourced services, cloud computing and data center management. Additionally, we can accelerate the growth into our target industry markets on a national playing field."

### **About Network Infrastructure Corporation (NIC)**

NIC is a total communications systems consultant, integrator, and support services provider of voice, video and data networks including unified communications, mobility, wireless, physical security and AV. NIC is headquartered in Phoenix, and serves customers in Phoenix/Tempe, Tucson, and New Mexico with localized staff in those markets. The company has revenue of \$20 million and over 16 years experience providing regional technology services. For more information about NIC, visit <http://www.nicweb.com/>

### **About Logicalis**

Logicalis is an international provider of integrated information and communications technology (ICT) solutions and services founded on a superior breadth of knowledge and expertise in communications & collaboration; data center; and professional and managed services.

Logicalis Group employs over 1,900 people worldwide, including highly trained service specialists who design, specify, deploy and manage complex ICT infrastructures to meet the needs of over 5,000 corporate and public sector customers. To achieve this, Logicalis maintains strong partnerships with technology leaders such as Cisco, HP, IBM and Microsoft.

The Logicalis Group has annualized revenues of \$1 billion, from operations in the UK, US, Germany, South America and Asia Pacific, and is fast establishing itself as one of the leading IT and Communications solution integrators, specializing in the areas of advanced technologies and services.

The Logicalis Group is a division of Datatec Limited, listed on the Johannesburg and London AIM Stock Exchanges, with revenues in excess of \$4 billion.

For more information, visit <http://www.us.logicalis.com/>.

